



Third Quarter 2024 Earnings Call

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Forward-Looking Statements



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In this presentation, we make statements concerning our expectations, beliefs, plans, objectives, goals, strategies, and future events or performance. Such statements are “forward-looking” statements within the meaning of the Private Securities Litigation Reform Act of 1995 and relate to trends and events that may affect our future financial position and operating results. The terms such as “will,” “may,” “could,” “would,” “plan,” “believe,” “expect,” “anticipate,” “intend,” “project,” “target,” and similar words or expressions, as well as statements in future tense, are intended to identify forward-looking statements. Forward-looking statements should not be read as a guarantee of future performance or results and will not necessarily be accurate indications of the times at, or by, which such performance or results will be achieved. These forward-looking statements involve certain risks and uncertainties that could cause actual results to differ materially from those expressed or implied by these statements. These risks and uncertainties include factors detailed in the reports we file with the SEC, including those described under “Risk Factors” in our most recent Annual Report on Form 10-K and our Quarterly Reports on Form 10-Q. These forward-looking statements speak only as of the date of this communication. We expressly disclaim any obligation or undertaking to disseminate any updates or revisions to any forward-looking statement contained herein to reflect any change in our expectations with regard thereto or any change in events, conditions or circumstances on which any such statement is based.

It should also be noted that this information contains certain financial measures, including Adjusted EBITDA, Adjusted EBITDA margin, Adjusted Earnings per Share, Adjusted Free Cash Flow, Net Debt, Net Leverage Ratio and Liquidity that are not required by, or presented in accordance with, accounting principles generally accepted in the United States, or GAAP. These measures are presented here to provide additional useful measurements to review our operations, provide transparency to investors and enable period-to-period comparability of financial performance. A description of non-GAAP financial measures that we use to evaluate our operations and financial performance, and reconciliation of these non-GAAP financial measures to the most directly comparable financial measures calculated and reported in accordance with GAAP, can be found in the appendix under “Reconciliation of Non-GAAP Measures.”

3Q 2024 AAM Financial Highlights



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\$1.50B

Quarterly
Sales

\$174.4M

Third Quarter
Adjusted EBITDA
(11.6% margin)

\$74.6M

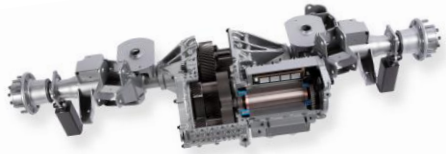
Adjusted Free
Cash Flow

AAM Delivered Solid Performance

Business Update



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Electric-Beam Win

AAM to supply electric-beam axles to a Chinese OEM. Launch is scheduled for 2025.

EV Components

AAM awarded EV components business to supply a premium luxury European OEM.

Components Win

Multiple ICE metal forming programs awarded to AAM by global OEMs.

Divestiture

AAM announced sale of its India commercial vehicle axle business in October*.

*Pending regulatory approval.

Note: products pictured above are for illustrative purposes only and may not reflect the actual component or system for the programs.



2024 Financial Targets

Full Year Sales	\$6.1 - \$6.15 billion
Adjusted EBITDA	\$715 - \$745 million
Adjusted Free Cash Flow	\$200 - \$220 million

- These targets are based on North American light vehicle production of ~15.5 million units, current customer production and launch schedules, production estimates of key programs we support, and business environment
- Adjusted Free Cash Flow target assumes capital spending of approximately 4% of sales
- AAM expects restructuring and acquisition-related cash payments to be approximately \$15 million

3Q Financial Results



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	Three Months Ended September 30,		Difference
	2024	2023	
	(dollars in millions, except per share data)		
Net sales	\$ 1,504.9	\$ 1,551.9	\$ (47.0)
Gross profit	\$ 171.3	\$ 130.6	\$ 40.7
Gross margin	11.4%	8.4%	3.0%
Selling, general and administrative expenses	\$ 94.6	\$ 81.8	\$ 12.8
SG&A as a % of sales	6.3%	5.3%	1.0%
Amortization of intangible assets	\$ 20.8	\$ 21.4	\$ (0.6)
Impairment charge	\$ 12.0	\$ -	\$ 12.0
Restructuring and acquisition-related costs	\$ 2.2	\$ 3.5	\$ (1.3)
Debt refinancing and redemption costs	\$ (0.2)	\$ (0.3)	\$ 0.1
Loss on equity securities	\$ -	\$ (1.2)	\$ 1.2
Other income (expense), net	\$ (5.5)	\$ 1.9	\$ (7.4)
Adjusted EBITDA	\$ 174.4	\$ 156.8	\$ 17.6
Adjusted EBITDA margin	11.6%	10.1%	1.5%
Net interest expense	\$ (38.1)	\$ (43.7)	\$ 5.6
Income tax benefit	\$ (12.1)	\$ (2.0)	\$ (10.1)
Effective income tax rate	576%	10%	566%
Net income (loss)	\$ 10.0	\$ (17.4)	\$ 27.4
Diluted earnings (loss) per share	\$ 0.08	\$ (0.15)	\$ 0.23
Adjusted EPS	\$ 0.20	\$ (0.11)	\$ 0.31

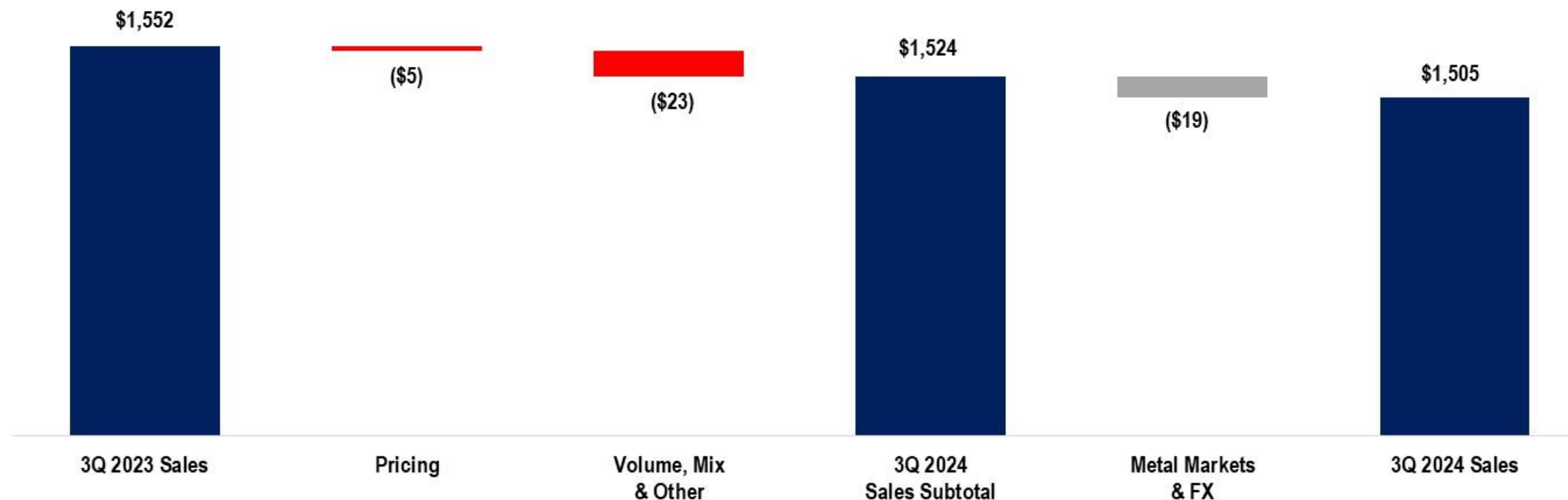
Note: Adjusted earnings (loss) per share are based on weighted average diluted shares outstanding of 122.2 million and 117.1 million for the three months ended September 30, 2024 and 2023 respectively. For definitions of Adjusted EBITDA, Adjusted EBITDA margin and Adjusted earnings per share and reconciliations of non-GAAP financial measures, please see the attached appendix.

3Q 2024 Revenue Walk (Yr/Yr)

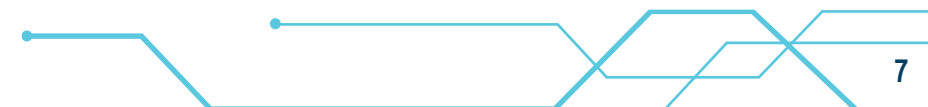


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\$ in millions



Note: chart not to scale

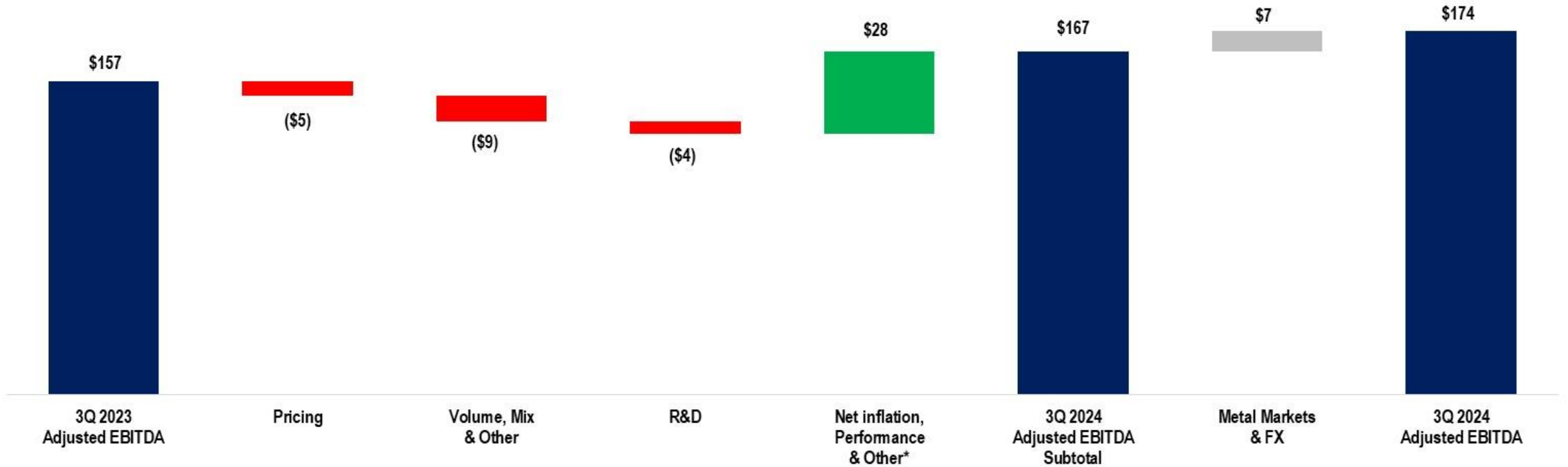


3Q 2024 Adjusted EBITDA Walk



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\$ in millions



*Includes approximately \$13 million of yr/yr favorable warranty impact from 3Q 2023.

Note: For definition of Adjusted EBITDA and Non-GAAP reconciliation, please see the attached appendix. Chart not to scale.

Adjusted Free Cash Flow and Credit Profile

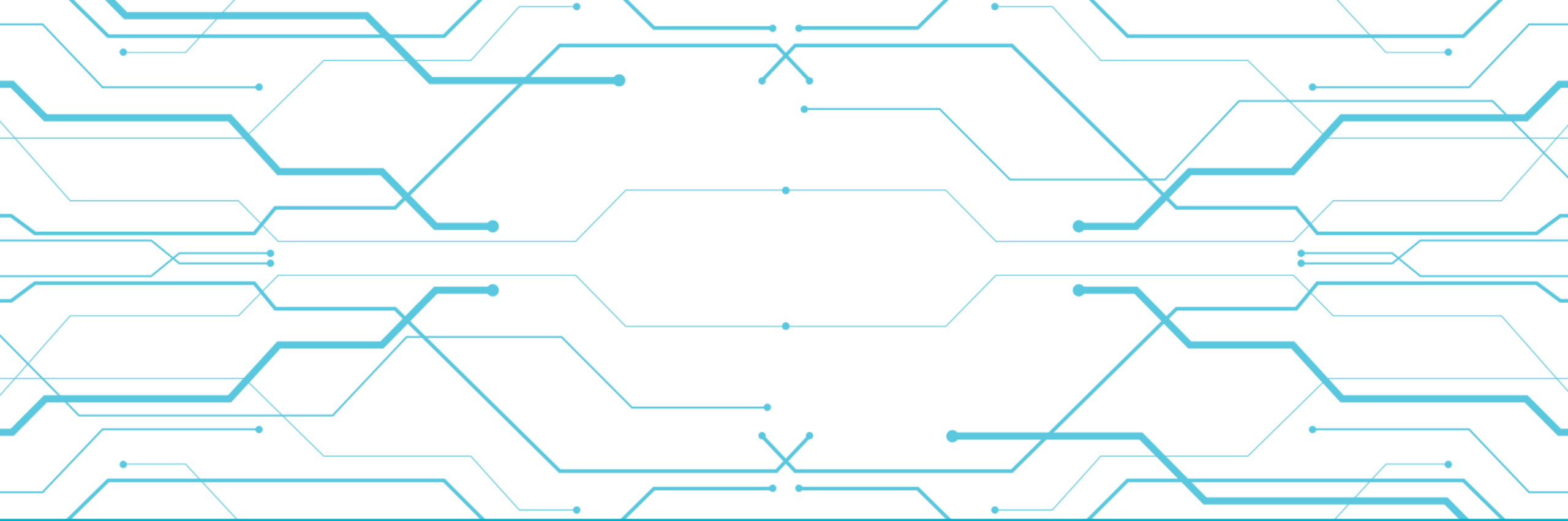


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Cash Flow and Debt Metrics	3Q 2024
Adjusted Free Cash Flow	\$74.6 million
Net Debt	\$2.1 billion
Net Leverage Ratio	2.8x
Liquidity	~\$1.5 billion

AAM Maintains Strong Liquidity

Note: For definitions of Adjusted Free Cash Flow, Net Debt, Net Leverage Ratio, and Liquidity and reconciliations of non-GAAP financial measures, please see the attached appendix.



Supplemental Data



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Reconciliation of Non-GAAP Measures



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In addition to the results reported in accordance with accounting principles generally accepted in the United States of America (GAAP) included within this presentation, we have provided certain information, which includes non-GAAP financial measures. Such information is reconciled to its closest GAAP measure in accordance with Securities and Exchange Commission rules and is included in the following slides.

Certain of the forward-looking financial measures included in this earnings release are provided on a non-GAAP basis. A reconciliation of non-GAAP forward-looking financial measures to the most directly comparable forward-looking financial measures calculated and presented in accordance with GAAP has been provided. The amounts in these reconciliations are based on our current estimates and actual results may differ materially from these forward-looking estimates for many reasons, including potential event driven transactional and other non-core operating items and their related effects in any future period, the magnitude of which may be significant.

Supplemental Data*



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EBITDA and Adjusted EBITDA Reconciliation (\$ in millions)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2024	2023	2024	2023
Net income (loss)	\$ 10.0	\$ (17.4)	\$ 48.7	\$ (14.5)
Interest expense	45.2	50.8	142.1	151.5
Income tax expense (benefit)	(12.1)	(2.0)	21.0	3.3
Depreciation and amortization	116.9	120.4	354.3	365.8
EBITDA	160.0	151.8	566.1	506.1
Restructuring and acquisition-related costs	2.2	3.5	9.7	16.2
Debt refinancing and redemption costs	0.2	0.3	0.5	0.3
Impairment charge	12.0	-	12.0	-
Loss on equity securities	-	1.2	0.1	1.2
Adjusted EBITDA	\$ 174.4	\$ 156.8	\$ 588.4	\$ 523.8
Sales	1,504.9	1,551.9	4,744.1	4,616.5
as a % of net sales	11.6%	10.1%	12.4%	11.3%

*Please refer to definition of Non-GAAP measures.

Supplemental Data*



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EBITDA and Adjusted EBITDA for the Last Twelve Months Ended September 30, 2024 (\$ in millions)

	Quarter Ended				Last Twelve Months Ended
	December 31, 2023	March 31, 2024	June 30, 2024	September 30, 2024	September 30, 2024
Net income (loss)	\$ (19.1)	\$ 20.5	\$ 18.2	\$ 10.0	\$ 29.6
Interest expense	50.2	49.0	47.9	45.2	192.3
Income tax expense (benefit)	5.8	15.9	17.2	(12.1)	26.8
Depreciation and amortization	121.4	117.8	119.6	116.9	475.7
EBITDA	158.3	203.2	202.9	160.0	724.4
Restructuring and acquisition-related costs	9.0	2.5	5.0	2.2	18.7
Debt refinancing and redemption costs	1.0	-	0.3	0.2	1.5
Impairment charge	-	-	-	12.0	12.0
Loss (gain) on equity securities	(0.1)	(0.1)	0.2	-	-
Pension curtailment and settlement charges	1.3	-	-	-	1.3
Adjusted EBITDA	\$ 169.5	\$ 205.6	\$ 208.4	\$ 174.4	\$ 757.9
Sales	1,463.0	1,606.9	1,632.3	1,504.9	6,207.1
as a % of net sales	11.6%	12.8%	12.8%	11.6%	12.2%

*Please refer to definition of Non-GAAP measures.



Adjusted Earnings (Loss) Per Share Reconciliation

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2024	2023	2024	2023
Diluted earnings (loss) per share	\$ 0.08	\$ (0.15)	\$ 0.40	\$ (0.12)
Restructuring and acquisition-related costs	0.02	0.04	0.08	0.14
Impairment charge	0.10	-	0.10	-
Loss on equity securities	-	0.01	-	0.01
Tax effect of adjustments	-	(0.01)	(0.01)	(0.03)
Adjusted earnings (loss) per share	\$ 0.20	\$ (0.11)	\$ 0.57	\$ -

*Please refer to definition of Non-GAAP measures.



Free Cash Flow and Adjusted Free Cash Flow Reconciliation (\$ in millions)

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2024	2023	2024	2023
Net cash provided by operating activities	\$ 143.6	\$ 178.3	\$ 304.2	\$ 343.2
Less: Capital expenditures net of proceeds from the sale of property, plant and equipment and from government grants	(72.9)	(47.5)	(164.4)	(137.8)
Free cash flow	70.7	130.8	139.8	205.4
Cash payments for restructuring and acquisition-related costs	3.9	5.0	11.3	16.1
Insurance proceeds related to Malvern fire, net	-	-	-	(7.0)
Adjusted free cash flow	\$ 74.6	\$ 135.8	\$ 151.1	\$ 214.5

*Please refer to definition of Non-GAAP measures.



Net Debt and Net Leverage Ratio (\$ in millions)

	September 30, 2024
Current portion of long term debt	\$ 42.7
Long-term debt, net	2,638.3
Total debt, net	2,681.0
Less: Cash and cash equivalents	542.5
Net debt at end of period	2,138.5
Adjusted LTM EBITDA	\$ 757.9
Net Leverage Ratio	2.8x

*Please refer to definition of Non-GAAP measures.

Supplemental Data*



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Segment Financial Information (\$ in millions)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2024	2023	2024	2023
Segment Sales				
Driveline	\$ 1,042.8	\$ 1,061.2	\$ 3,273.7	\$ 3,161.5
Metal Forming	596.5	624.8	1,893.7	1,878.1
Total Sales	1,639.3	1,686.0	5,167.4	5,039.6
Intersegment Sales	(134.4)	(134.1)	(423.3)	(423.1)
Net External Sales	<u>\$ 1,504.9</u>	<u>\$ 1,551.9</u>	<u>\$ 4,744.1</u>	<u>\$ 4,616.5</u>
Segment Adjusted EBITDA				
Driveline	\$ 135.7	\$ 137.3	\$ 444.9	\$ 403.5
Metal Forming	38.7	19.5	143.5	120.3
Total Segment Adjusted EBITDA	<u>\$ 174.4</u>	<u>\$ 156.8</u>	<u>\$ 588.4</u>	<u>\$ 523.8</u>

*Please refer to definition of Non-GAAP measures.

Supplemental Data*



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Full Year 2024 Financial Outlook (\$ in millions)

	Adjusted EBITDA			Adjusted Free Cash Flow	
	Low End	High End		Low End	High End
Net Income	\$ 15	\$ 35	Net cash provided by operating activities	\$ 435	\$ 455
Interest expense	190	190	Capital expenditures net of proceeds from the sale of property, plant and equipment and from government grants	(250)	(250)
Income tax expense	5	15	Full year 2024 targeted Free Cash Flow	185	205
Depreciation and amortization	475	475	Cash payments for restructuring and acquisition-related costs	15	15
Full year 2024 targeted EBITDA	685	715	Full year 2024 targeted Adjusted Free Cash Flow	\$ 200	\$ 220
Restructuring and acquisition-related costs	15	15			
Other, principally impairment charge	15	15			
Full year 2024 targeted Adjusted EBITDA	\$ 715	\$ 745			

*Please refer to definition of Non-GAAP measures.

Definition of Non-GAAP Measures



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EBITDA and Adjusted EBITDA

We define EBITDA to be earnings before interest expense, income taxes, depreciation and amortization. Adjusted EBITDA is defined as EBITDA excluding the impact of restructuring and acquisition-related costs, debt refinancing and redemption costs, gains or losses on equity securities, pension curtailment and settlement charges, impairment charges and non-recurring items. We believe that EBITDA and Adjusted EBITDA are meaningful measures of performance as they are commonly utilized by management and investors to analyze operating performance and entity valuation. Our management, the investment community and the banking institutions routinely use EBITDA and Adjusted EBITDA, together with other measures, to measure our operating performance relative to other Tier 1 automotive suppliers. We also use Segment Adjusted EBITDA as the measure of earnings to assess the performance of each segment and determine the resources to be allocated to the segments. EBITDA and Adjusted EBITDA are also key metrics used in our calculation of incentive compensation. EBITDA and Adjusted EBITDA should not be construed as income from operations, net income or cash flow from operating activities as determined under GAAP. Other companies may calculate EBITDA and Adjusted EBITDA differently.

Adjusted Earnings Per Share

We define Adjusted earnings per share to be diluted earnings per share excluding the impact of restructuring and acquisition-related costs, debt refinancing and redemption costs, gains or losses on equity securities, pension curtailment and settlement charges, impairment charges and non-recurring items, including the tax effect thereon. We believe Adjusted earnings per share is a meaningful measure as it is commonly utilized by management and investors in assessing ongoing financial performance that provides improved comparability between periods through the exclusion of certain items that management believes are not indicative of core operating performance and which may obscure underlying business results and trends. Other companies may calculate Adjusted earnings per share differently.

Free Cash Flow and Adjusted Free Cash Flow

We define free cash flow to be net cash provided by operating activities less capital expenditures net of proceeds from the sale of property, plant and equipment and government grants. Adjusted free cash flow is defined as free cash flow excluding the impact of cash payments for restructuring and acquisition-related costs and cash payments related to the Malvern fire, including payments for capital expenditures, net of recoveries. We believe free cash flow and Adjusted free cash flow are meaningful measures as they are commonly utilized by management and investors to assess our ability to generate cash flow from business operations to repay debt and return capital to our stockholders. Free cash flow and Adjusted free cash flow are also key metrics used in our calculation of incentive compensation. Other companies may calculate free cash flow and Adjusted free cash flow differently.

Net Debt and Net Leverage Ratio

We define net debt to be total debt, net less cash and cash equivalents. We define Net Leverage Ratio to be net debt divided by the trailing 12 months of Adjusted EBITDA. We believe that Net Leverage Ratio is a meaningful measure of financial condition as it is commonly used by management, investors and creditors to assess capital structure risk. Other companies may calculate Net Leverage Ratio differently.

Liquidity

We define Liquidity as cash on hand plus amounts available on our revolving credit facility and foreign credit facilities.

